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|---|-----|----|----|----|----|----|----|----|----|-----|-----|
| Speed pricing tool to import Excel sheet of requested items. Excel output report shows availability of stock and substitute quantities by condition code and the average cost of each. The last selling price to that customer and the average selling price wholesale versus retail. | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| Warranty by line | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| Internal comments and customer facing comments by line | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| Totals only invoice option eliminates line item pricing | YES | NO | NO | NO | NO | NO | NO | NO | NO | YES | YES |
| Totals only option on purchase order hides line item pricing to vendor | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| Schedule shipment with FedEx, UPS, DHL, USPS at order entry in 4 seconds | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| Blind drop ship capability with blind packing lists | YES | NO | NO | NO | NO | NO | NO | NO | NO | YES | YES |
| Eliminate vendor mistakes: Drop Ship purchase packet email includes FedEx, UPS, DHL, USPS waybill, packing list and purchase order. Create from a Sale in 10 seconds! | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| Purchase orders via credit card display card info on P.O. | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |

Reseller Accounting Features "out of the box"

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| General ledger driven revenue, expense accounting allows the most accurate accounting of net margin commissions. Reportable by rep based on each transaction's collected accounts receivable. | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| Split sale order profit between purchase and sale reps through the GL | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| Clear and complete visibility of actual transaction costs in all operations and financial reporting | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| "bad" buys, "cherry picking" or overvalued inventory due to market conditions | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| Auto credit hold and alerts based on \$ limit and number days outstanding AR invoice | YES | NO | NO | NO | NO | NO | NO | YES | YES | YES | YES |
| Suspend new sales to any customer with marginal credit | YES | NO | NO | NO | NO | NO | YES | YES | YES | YES | YES |
| RMA function creates AR credit invoice | YES | NO | NO | NO | NO | YES | YES | NO | YES | YES | YES |
| Create AP invoice from AR credit invoice for issuing refund check | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| User access and security controlled at the specific activity level, vs. program level, with group and individual profiles. | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| Invoice creation upon processing shipment may include freight cost and markup | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| Invoice displays shipment information serial, condition code, warranty, line item comments, and deal comments | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| Early invoice sales which have not shipped | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| Apply cash receipts to open sales prior to invoicing | YES | NO | NO | NO | NO | NO | YES | YES | YES | NO | NO |
| Easily assign freight cost distributions to individual sales and purchases through AP invoice Track freight and other costs throughout sales and procurement cycles, and easily distribute to specific sales or purchase orders | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |

Reseller Technical / Warehouse

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| Barcode allocation and shipment validation of correct item and quantity minimizes mistakes | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| Ability to mark serialized items as tested and working | YES | NO | NO | NO | NO | NO | NO | NO | NO | NO | NO |
| FedEx, UPS, DHL, USPS integration eliminates re-entry of shipment information and associated mistakes | YES \$200 Add on | \$1125+ Add on | \$1555 Add on | \$1555 Add on | \$1555 Add on | \$4700+ Add on | \$4700+ Add on | \$4500 Add on | \$4500+ Add on | \$5000+ add on | \$3485 Add on |
| number | YES | NO | NO | NO | NO | NO | NO | YES | YES | NO | NO |

